SOEPE

Lot 1 - UK Domestic Business Mail
A new provision for the sector the UK domestic business mail lot was agreed and would seek to award up to 3 suppliers to provide a down stream access provision for business mail services (or equivalent aspect of service from companies that provide a full end to end mail delivery). Bidders were required to ensure supply chain in place for final mile delivery, potentially provide IT solutions to give institutional efficiencies and establish a confirmed working pattern of collection and delivery on an individual call off basis with institutions.

Lot 2 - International Mail
A retender of the previous provision which was for International Air Mail the scope of this lot has been redefined simply as International Mail. Feedback from stakeholder and supplier engagement has established the previous framework restricted potential efficiencies by not allowing for alternative logistical methods other than airmail. Coverage would be required for a global service.

Potential Additional Services that may be provided
- Hybrid Mail
- Pre Paid Envelopes

AGREEMENT BENEFITS

- Regular reports building a sector postal profile also broken down to member level
- Direct control of contract management and reviews at consortia level.
- Compliance checks against Health and Safety legislation
- Expert category specific evaluators supported the evaluation of bids.
- Provision to manage sustainable impacts via the Net Positives supplier action tool
- Commitment by suppliers to engage and advise sector groups on regulatory and industry issues.
- Simplified call off and commitment process

USING THE FRAMEWORK

SUPPLIERS

<table>
<thead>
<tr>
<th>Lot</th>
<th>Suppliers</th>
</tr>
</thead>
<tbody>
<tr>
<td>International Mail Services</td>
<td>Citipost A M P Ltd, Deltec International Ltd, Royal Mail,</td>
</tr>
<tr>
<td>UK Mail Services</td>
<td>DHL Parcel T/A UK Mail , Royal Mail,</td>
</tr>
</tbody>
</table>
Consideration has been given to responsible procurement in the evaluation of this framework evaluating:

- Response to clean air zones
- Carbon impact
- Packaging
- Application of waste hierarchy
- Commitment to Net Positives

Responsible procurement will be included as a standing agenda topic in review meetings and review of the Net Positives action plan and progress will also take place.

NEXT STEPS