Lab Equipment (General) and Associated Post Installation Services (LAB5061 LU) is the current iteration of the previous LUPC agreement (LAB5028 LU), and is multi-provider framework agreement for the supply of general laboratory equipment and servicing options available to customers. 17 suppliers are available across 12 lots, made up of key equipment sub categories that offer a broad range of items for many applications, to serve the needs of both our higher education and research institute members.

Lots 1 to 7 were carried across from the previous framework, and the remaining lots being new for 2021, including Lot 11 One - Stop Shop (to purchase across several lots from a single supplier under a single transaction).

The framework allows for an annual price adjustments process which is managed by LUPC (see section 8.1 of Schedule 2a in the Documents tab). Suppliers are advised to avoid price increases where possible, as changes will be reflected in the annual lot re-ranking of suppliers (see Section 9 of Schedule 2a in the Documents tab), a process put in place to help manage potential price variations.

Important Notes:
- It is the members’ responsibility to ensure that the equipment they source at call off stage meets their technical specifications.

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### SCOPE

All manner of laboratory equipment that would be expected and required in a fully functioning scientific laboratory, either for teaching, research or other scientific purposes. The current technical scope has been refined by the LUPC through two successive terms of owning and managing this framework.

Twelve lots make up this framework including, but not limited to: centrifuges; environmental control; safety; measurement; environmental storage (fridges and freezers); water purification; laboratory disposal and recycling; gas monitoring and detection; environmental monitoring. general laboratory equipment, liquid handling robotics and automated laboratory systems. The technical scope of the equipment requested at framework tender stage is provided in Schedule 2b, Equipment Type Specifications, although equipment with higher / wider specs can also be sourced under this agreement.

The items offered by suppliers at Framework Tender stage are available to view in the Price List files in the Documents section. LUPC discounts and Framework Pricing is indicated in columns AH and AI of each price file. Items not on these lists can be requested from under this Framework as long as:

- the technical / application scope falls within any of these 12 lots
- these scopes are not better matched to another framework (e.g. 'Electron Microscope' requirements should be sourced from LAB1015 AP and not LAB5061 LU).

Important Note: it is the members’ responsibility to ensure that the equipment they source at call off stage meets their technical specifications.

### AGREEMENT BENEFITS

- Fixed commercial terms on all lots.
- Compliant route to market for participating Institutions.
- Increased customer choice though high number of participating suppliers.
- Detailed technical data available to members.
- Detailed purchase and energy information available to members.
- Maximum price files available to members.
- Additional discounts and institution / project specific service requirements can be requested via Further Competition call off method.
- Desktop Exercise call off method permitted and Desktop Calculator provided.
- Annual lot rankings refreshed to improve competitive pricing.
- Robust framework management process in place.
- Fully compliant tendered agreement.

### USING THE FRAMEWORK

- Fixed commercial terms on all lots.
- Compliant route to market for participating Institutions.
- Increased customer choice though high number of participating suppliers.
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- Maximum price files available to members.
- Additional discounts and institution / project specific service requirements can be requested via Further Competition call off method.
- Desktop Exercise call off method permitted and Desktop Calculator provided.
- Annual lot rankings refreshed to improve competitive pricing.
- Robust framework management process in place.
- Fully compliant tendered agreement.
The call off methods and framework rules are covered in sections 7 and 9 of the Buyers Guide and in the How To Buy sections on HEC.

At Framework Tender stage, each supplier tendered a number of equipment models, and provided key product data (e.g. country of origin, estimated power consumption; environmental credentials, etc.) to help members understand their offering. This information as well as the Ceiling Pricing (the maximum price a supplier can offer these items for) is available to members in the Price List section of the Documents tab. LUPC member discounts and framework pricing is indicated in columns AH and AI of each price file.

Further discounted pricing, and the opportunity to refine your specifications (e.g. project specific delivery needs, additional preventative maintenance needs, etc.) is available through the Mini Competition process as described in the Buyers Guide. The overall framework KPIs are available in section 37 of Schedule 2a in the Documents tab but these can also be refined via Mini Competition.

The Standard Terms and Conditions of any call-off contract shall be as those stated in the Call-Off Terms and Conditions in the Document tab, and only minor points can be amended with the consent of both the supplier and the institution.

### SUPPLIERS

<table>
<thead>
<tr>
<th>Lot</th>
<th>Suppliers</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lot 1 – Centrifuges</td>
<td>Appleton Woods Ltd, Fisher Scientific UK Ltd, Hawksley and Sons, Lab Mode Limited, Lab Mode Ltd., Scientific Laboratory Supplies Ltd, Sciquip Ltd, WVR International Ltd, Wolf Laboratories Ltd,</td>
</tr>
<tr>
<td>Lot 10 – Gas Monitoring and Detection Equipment</td>
<td>Crowcon Detection Instruments Ltd, Lab Mode Limited, Scientific Laboratory Supplies Ltd, Sciquip Ltd, Wolf Laboratories Ltd,</td>
</tr>
<tr>
<td>Lot 11 - One Stop Shop</td>
<td>Appleton Woods Ltd, Scientific Laboratory Supplies Ltd, Sciquip Ltd, WVR International Ltd, Wolf Laboratories Ltd,</td>
</tr>
<tr>
<td>Lot 12 – Liquid Handling Robotics and Laboratory Automation Systems</td>
<td>Agilent Technologies LDA UK Limited, Appleton Woods Ltd, Scientific Laboratory Supplies Ltd, Tecan UK Ltd, Wolf Laboratories,</td>
</tr>
<tr>
<td>Lot 2 – Environmental Control</td>
<td>Appleton Woods Ltd, Scientific &amp; Chemical Supplies Ltd, Scientific Laboratory Supplies Ltd, Sciquip Ltd, VWR International Ltd, Wolf Laboratories Ltd,</td>
</tr>
<tr>
<td>Lot 4 – Measurement</td>
<td>Appleton Woods Ltd, Fisher Scientific UK Ltd, Scientific Laboratory Supplies Ltd, Sciquip Ltd, VWR International Ltd, Wolf Laboratories Ltd,</td>
</tr>
<tr>
<td>Lot 6 – Environmental Storage - Other Equipment</td>
<td>Appleton Woods Ltd, Cool Repair Scientific (UK) Ltd, Lab Mode Limited, Sciquip Ltd, VWR International Ltd, Wolf Laboratories Ltd,</td>
</tr>
<tr>
<td>Lot 7 – General Equipment – Miscellaneous</td>
<td>Appleton Woods Ltd, Fisher Scientific UK Ltd, Scientific Laboratory Supplies Ltd, Sciquip Ltd, VWR International Ltd, Wolf Laboratories Ltd,</td>
</tr>
<tr>
<td>Lot 8 – Water Purification</td>
<td>Appleton Woods Ltd, Avidity Science, Merck Life Science UK Limited, Scientific &amp; Chemical Supplies Ltd, VWR International Ltd, Wolf Laboratories Ltd,</td>
</tr>
<tr>
<td>Lot 9 – Environmental monitoring systems</td>
<td>GPE Scientific, Scientific Laboratory Supplies Ltd, Sciquip Ltd, VWR International Ltd, Wolf Laboratories Ltd,</td>
</tr>
</tbody>
</table>

### SUSTAINABILITY

All suppliers have agreed to subscribe to the LUPC’s Sustain Supply Chain Evaluation process, an ongoing sustainability monitoring platform. All suppliers were asked to sign the LUPC’s Sustainability Code of Conduct, a document which secures their collaboration to work with the LUPC on continuous improvement in sustainable matters. The suppliers will all respond to a number of online questionnaires asking for different criteria and an information about their business practices, their supply chain, diversity and equality matters, and supporting documentation. This information will populate a data base that will enable LUPC and our members to understand and monitor the suppliers’ practices and policies in this area.

### NEXT STEPS

To start using this agreement, please visit the LAB5061 LU Laboratory Equipment (General) and Associated Services Agreement page on HEC and download a copy of the live Buyers Guide, located in the Documents tab of the framework page. The Buyers Guide contains all the key information required to use this contract, including the suppliers’ lot coverage, their contact details and their framework rankings and scores. The Buyers Guide also includes the call off methods available under this framework and guidance on how to run desktop exercises and mini competitions.

In the Documents tab you will also find other documentation you will or may need to complete your call off, including the Call Off T&Cs (or Model Contract), the suppliers’ pricing and product files, the framework’s desktop calculator, etc. The key documents in the framework’s original ITT pack are also available here for members to access, for reference. Please ensure you quote LAB5061 LU on all your framework related commercial documentation and correspondence, including Purchase Orders, so that it is clear that the framework pricing and terms will apply to your purchase.