Floor Coverings (EFM2032NE)

**SUMMARY**

**Start date:** 8th September, 2020  
**End date:** 7th September, 2024  
**OJEU Number:** 2020/S 039-093665  
**Lead Consortium:** NEUPC  
**Main contact:** Sam Wells  
  s.wells@neupc.ac.uk  
**Website:**  
https://www.hecontracts.co.uk/agreements/870

**SCOPE**

The flooring products in the scope of this Framework Agreement are primary and secondary entrance matting, carpet tile, broadloom carpet, roll vinyl, safety vinyl, acoustic vinyl, vinyl tile, linoleum, static control flooring, rubber flooring, laminate flooring and vinyl - sports flooring.

The Framework Agreement has been let into 2 lots. Lot 1 is a national lot for Supply Only and has attracted a wide range of specialist manufacturers and distributors who have provided preferential rates for the HE Sector. Lot 2, covering supply, fit and maintenance, was heavily regionalised to achieve a blend of high quality local and national fitters.

**AGREEMENT BENEFITS**

- Strong market coverage in the supply base allows direct contact with leaders in the various specialist areas, some of which are not available on alternative frameworks.
- A good range of national flooring manufacturers and distributors, covering the market’s major players.
- Local and national fitters to meet the needs of every university.
- Flexible call off mechanisms to allow universities to call off to manufacturers, distributors and fitters in a number of different ways.
- The first time that the sector in England, Wales and Northern Ireland has had a framework that covers supply only along with supply, fit and maintenance.
- Wide range of products made available within the scope of the framework.
- Direct control of contract management and reviews at consortia level.
- Strong KPIs included in the contract to ensure supplier performance is maintained.
- Marketing Premium (0.5% of spend on the framework) retrieved will be reinvested into member services.
- MI reporting at consortia level will be direct and so within control, improving savings reports for members.
- Compliance checks against health and safety and product quality legislation.
- Expert category specific evaluators supported the evaluation of bids.
- All suppliers have been tested on their sustainability credentials and will continue to do so linked to reviews.
- Provision to manage sustainable impacts via the Net Positives supplier action tool.

**USING THE FRAMEWORK**

**SUPPLIERS**
<table>
<thead>
<tr>
<th>Lot</th>
<th>Suppliers</th>
</tr>
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<tbody>
<tr>
<td>Lot 1 - Supply Only (National)</td>
<td>Altro Floors, Contraflor Ltd, Forbo Flooring UK Ltd, Gerflor, IVC Group,</td>
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<tr>
<td></td>
<td>Interface Europe Ltd, Milliken Industrials Limited, Paragon &amp; Mat. Works</td>
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<tr>
<td></td>
<td>Trading Divisions of National Floorcoverings Ltd, Shaw Contract Group,</td>
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<td></td>
<td>Tarkett Ltd,</td>
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<tr>
<td>Lot 2 - Supply, Fit and Maintenance</td>
<td>360 Degree Flooring, Cobus, Crown Flooring Ltd, Designer Contracts Ltd.,</td>
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<tr>
<td>(Sub-Regional)</td>
<td>Hicks Flooring, Hicks Flooring, Hillside Contracts Ltd, Horizon Floors</td>
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<td></td>
<td>Limited, John Lord Flooring, Midas Floors Limited, Momentum Flooring,</td>
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<td></td>
<td>Newcastle Flooring Co Ltd, RIG Flooring, Refloor,</td>
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**SUSTAINABILITY**

**NEXT STEPS**