

Audio Visual: Supplies, System Design, Installation and Maintenance AVI2005NE (AVI2005NE)

SUMMARY

Start date: 7th August, 2020

End date: 31st July, 2023

OJEU Number: 2020/S 049-117467

Lead Consortium: NEUPC

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Website:
<https://www.hecontracts.co.uk/agreements/836>

Savings!

Collaboration!

Flexible call offs!

SCOPE

Goods, including but not limited to:

- a) Amplifiers
- b) Assistive Listening
- c) Audio Distribution, Processing, switching, and scaling
- d) AV Cabinetry
- e) AV Lecterns
- f) AV Mounting bracketry
- g) AV Software
- h) Cables/Connectors/ consumables
- i) Collaborative meeting and learning
- j) Control Products
- k) Digital Signage
- l) Induction loop
- m) Installation cabling
- n) Interactive Presentation
- o) Large size Video Display
- p) Lecture Capture
- q) Lighting Systems
- r) Loudspeakers
- s) Microphones
- t) Mixers & Consoles
- u) PA / VA Systems

- v) PC's desktop
- w) PC's laptop / notebook
- x) PC's surface
- y) PC's tablet

note: items v) to y) inclusive, when bought as a standalone product, should be sourced from the LUPC awarded NDNA framework

- z) Projection screens - electronic
- aa) Projection screens - manual
- bb) Projector lamps
- cc) Projectors/Projection Products
- dd) Racks, Rack mounts & Brackets
- ee) Recording and editing equipment
- ff) Video Distribution, Processing, switching, and scaling
- gg) Visualisers
- hh) Wall/surface mount input plates (e.g. 1gang HDMI input)

Services, including but not limited to

- a) Project Management
- b) Account management
- c) Systems Design
- d) Systems Integration
- e) Off-site rack build and system test
- f) System programming
- g) Carriage to site
- h) Installation services
- i) Snagging and hand over
- j) Training
- k) Warranty support
- l) Planned preventative maintenance
- m) Reactive maintenance
- n) Benchmarking and continual improvement

AGREEMENT BENEFITS

Direct Price Based Savings

Due to market conditions on price, comparison of price offered versus last price paid may not be reliable, certainly not for a framework benchmarking. At further competition level, depending on contract requirements and timings, some cash savings may be realized. Institutions conducting repeat tenders may be able to report this benefit type

Direct Price Based Savings

The framework agreement used two price comparators, being a basket of goods, and also a design scenario. This enables us to compare the proposed pricing from the awarded suppliers, against that of the unawarded tenderers:

11% Basket of Goods:

41% Design Scenario (Small contracts)

30% Design Scenario (Large Contracts)

Soft benefits include

- Compliance to Health and Safety legislation
- Provision to manage sustainable impacts via the Net Positives supplier action tool.
- Awarded to regional and SME
- Flexible call-off options
- Direct control of contract management and reviews at consortia level.

USING THE FRAMEWORK

The framework offers a flexible approach to calling off contracts, including

- Direct Award
- Competitive Quotation
- Desktop Calculator
- Mini Tender

The suppliers are arranged in regional lots, and also by 'Large' and 'Small' contract size. The customer may use their own discretion to determine the the lot and call off method most suited to their own contract requirements.

Please also see the Buyers' Guide Document, which offers additional assistance and reassurance regarding selection of lots and call off methods.

SUPPLIERS

Lot	Suppliers
1a North East of England – large contracts	AV2000 Ltd, Cinos Limited, Design AV Europe Limited, GV Multi Media Ltd, IDNS Ltd, Pacific Computers Ltd, Pure AV Ltd, Roche Audio Visual, Universal AV, Visavvi (Trading Name of the Saville Group Limited),
1b North East of England – small contracts	AV2000 Ltd, GV Multi Media Ltd, IDNS Ltd, Roche Audio Visual, Universal AV,
2a Yorkshire – large contracts	AV2000 Ltd, CDEC Limited, Cinos Limited, Design AV Europe Limited, GV Multi Media Ltd, IDNS Ltd, Pure AV Ltd, Roche Audio Visual, Universal AV, Visavvi (Trading Name of the Saville Group Limited),
2b Yorkshire – small contracts	AV2000 Ltd, CDEC Limited, GV Multi Media Ltd, Roche Audio Visual, Universal AV,
3a Wales – large contracts	CDEC Limited, Cinos Limited, Design AV Europe Limited, GV Multi Media Ltd, IDNS Ltd, Pacific Computers Ltd, ProAV Ltd, Pure AV Ltd, Roche Audio Visual, Visavvi (Trading Name of the Saville Group Limited),
3b Wales – small contracts	CDEC Limited, GV Multi Media Ltd, IDNS Ltd, Pacific Computers Ltd, Roche Audio Visual,
4a West Midlands of England – large contracts	CDEC Limited, Cinos Limited, Design AV Europe Limited, GV Multi Media Ltd, IDNS Ltd, Pure AV Ltd, Reflex Ltd, Snelling Business Systems, Universal AV, Visavvi (Trading Name of the Saville Group Limited),
4b West Midlands of England – small contracts	CDEC Limited, GV Multi Media Ltd, Reflex Ltd, Snelling Business Systems, Universal AV,
5a East Midlands of England – large contracts	CDEC Limited, Cinos Limited, Design AV Europe Limited, GV Multi Media Ltd, IDNS Ltd, Pure AV Ltd, Roche Audio Visual, Snelling Business Systems, Universal AV, Visavvi (Trading Name of the Saville Group Limited),
5b East Midlands of England – small contracts	CDEC Limited, GV Multi Media Ltd, Roche Audio Visual, Snelling Business Systems, Universal AV,
6a East of England – large contracts	CDEC Limited, Cinos Limited, Design AV Europe Limited, GV Multi Media Ltd, IDNS Ltd, Pure AV Ltd, Reflex Ltd, Roche Audio Visual, Snelling Business Systems, Visavvi (Trading Name of the Saville Group Limited),
6b East of England – small contracts	CDEC Limited, GV Multi Media Ltd, Reflex Ltd, Roche Audio Visual, Snelling Business Systems,
7a South West of England – large contracts	CDEC Limited, Cinos Limited, Design AV Europe Limited, GV Multi Media Ltd, IDNS Ltd, Pacific Computers Ltd, Pure AV Ltd, Reflex Ltd, Roche Audio Visual, Visavvi (Trading Name of the Saville Group Limited),
7b South West of England – small contracts	CDEC Limited, GV Multi Media Ltd, IDNS Ltd, Reflex Ltd, Roche Audio Visual,
8a South East of England – large contracts	CDEC Limited, Cinos Limited, Design AV Europe Limited, GV Multi Media Ltd, IDNS Ltd, Pure AV Ltd, Reflex Ltd, Roche Audio Visual, Snelling Business Systems, Visavvi (Trading Name of the Saville Group Limited),
8b South East of England – small contracts	CDEC Limited, GV Multi Media Ltd, Reflex Ltd, Roche Audio Visual, Snelling Business Systems,
9a Greater London – large contracts	CDEC Limited, Cinos Limited, Design AV Europe Limited, GV Multi Media Ltd, IDNS Ltd, Pure AV Ltd, Reflex Ltd, Roche Audio Visual, Snelling Business Systems, Visavvi (Trading Name of the Saville Group Limited),
9b Greater London – small contracts	CDEC Limited, GV Multi Media Ltd, Reflex Ltd, Roche Audio Visual, Snelling Business Systems,

SUSTAINABILITY

All Tenderers were required to prove that they operated an audited Environmental Management System, such as ISO14001 or equivalent.

Awarded suppliers must participate in the 'NETPositive Futures' sustainability assessments and action plans

All awarded suppliers have indicated their adherence to the Ethical Trade Initiative

Customers may be able to overlay Electronics Watch terms and conditions in their call off contracts

Institutions, integrators, manufacturers and distributors are to participate in a bespoke framework sustainability forum, with initial focus upon single use plastics, and improving the sustainable credentials of packaging in the supply chains.

NEXT STEPS

Please see the Buyers' Guide for more details about using this framework agreement.

Your Procurement Department, or the Agreement Manager will be able to assist with your purchasing questions