HE Framework for Supply, Installation and management of Data Centre Management equipment and Infrastructure (2019).

Contracts have been sent to awarded suppliers, all contracts are now returned signed.


2BM
Advanced Power Technology
Keysource
Workspace Technology
FEL Group Ltd
Sudlows
Upnorth Engineering Services Ltd

**AGREEMENT BENEFITS**

*This agreement commenced on the 13th January 2020, all signed Contracts are received back.*

The provision of any or all elements of the Supply, Installation, maintenance, management and refurbishment of Data Centre Management equipment and Infrastructure, plus the removal and recycling and or safe disposal of Data Centre Management equipment and Infrastructure. The scope includes the maintenance and management of new or existing Data Centre Management equipment and Infrastructure plus the provision of Data Centre related Design and Consultancy services. This agreement is intended to provide a full provision of the above products and services. This list is not exhaustive, all Data Centre Management equipment and Infrastructure products and services are included within the remit aside from the items listed at 3.4. Services in scope, any or all elements of the supply, Installation, management and maintenance of Data Centre Management equipment and Infrastructure, including removal, relocation, recycling, refurbishment or disposal of Data Centre Management equipment and Infrastructure. Provision of Modular and mobile data centre infrastructure, edge/micro data centre Infrastructure and infrastructure as part of modular or prefab units. Data Centre related Design and or Consultancy services. Preventative maintenance, testing, regular and emergency maintenance of new or existing equipment and Infrastructure is also included. 3.4 This framework does not provide for data centre servers or storage (available via alternative frameworks), it is intended for the provision of Data Centre Management equipment and Infrastructure products and services to existing or new Data Centre environments, for example for fit out, refurbishment, upgrade or Data Centre design. The framework does not provide for the construction of Data Centres (including new brick and mortar buildings / traditional data centres) construction or construction projects. Networking equipment is excluded from the requirement. See ITT for list of Data Centre products.
The framework, as proposed, provides the availability of a full range of Data Centre goods and services required for the HE environment as given as a priority by the TWP.

- The framework provides access to key suppliers in the respective market and a vast array of manufacturer partners.
- Sustainability and CSR issues considered in the evaluation.
- MI reporting at consortia level will be direct and so within control, improving savings reports for members.
- Direct control of contract management and reviews at consortia level.

The full cashable benefits have yet to be determined but initial benchmarking shows this framework is at minimum comparable to any alternative in terms of cash savings.

- Maximum day rates allowable provide additional value for money and control. Awarded supplier day rates are competitive, with awarded suppliers returning high quality bids.
- A rigorous evaluation has been carried out, ensuring suppliers are high quality.
- A good amount of data centre costing is available for benchmarking purposes via NEUPC.
- Suppliers have signed up to additional call off KPIs within the call off Contracts. Suppliers must be prepared to meet Key Performance Indicators for individual call off Contracts in the areas defined below, to reflect minimum standards of service delivery requirements as stated in the Specification. This list is not exhaustive.
  - Speed of response to requests for Data Centre goods and services
  - Positive approach to working and building working relationships with the Member Institution
  - Maintenance of the appropriate level of qualified and experienced staff
  - Timely and accurate Management Information
  - Accurate, regular invoicing
  - Communication and customer Interface
  - Value for money

Member Institutions may require such additional KPIs which may be negotiated at the award stage of the call off procedure chosen, as appropriate.

Member Institutions should agree together the indicators that will decide whether service levels are being met at the start of any call off Contract.

It shall be the Supplier’s obligation to ensure that these are adhered to at all times and these will be the subject of contract review meetings with Member Institutions.

### USING THE FRAMEWORK

To use this framework visit the agreement page on the HEContracts contracts database. From there, you can view the agreement terms and conditions, supplier contact details, and access the agreement Buyers’ Guide which contain details of the award process and pricing (max rates) offered by suppliers plus discounts. If you need assistance, please contact the person with responsibility for procurement at your institution, or contact NEUPC Senior Procurement Manager, Paul Eagleton, p.eagleton@neupc.ac.uk.

### SUPPLIERS

2BM Ltd, APT (Advanced Power Technology Ltd), FEL Group Limited, Keysource Ltd, Sudlows Enterprise Services Limited, Upnorth Engineering Services Ltd, Workspace Technology Ltd,

### SUSTAINABILITY

Suppliers will be required to set up a Net Positives account and upload a sustainability action plan, sustainability was evaluated as part of the tender and this will be followed up on at contract review meetings to check that the described benefits are being delivered. Case studies may be requested for inclusion in the quarterly sustainability magazine.

### NEXT STEPS

All Suppliers have sent in signed contracts.