

Audio Visual Products & Services (AVI6002 HW)

SUMMARY

Start date: 2nd February, 2015

End date: 31st October, 2020

OJEU Number: 2015/S 028-047031

Lead Consortium: HEPCW

Main contact: Howard Allaway
h.allaway@wales.ac.uk

Website:
<https://www.hecontracts.co.uk/agreements/79>

The Agreement has been extended until 31st October 2020. A procurement exercise for the new Agreement is underway and is being managed by Mark Hayter at NEUPC.

An update detailing the impact of the CoronaVirus can be found in the document section. This will be regularly updated as and when additional information is received from the suppliers.

In November 2017 it was reported that Millennium Business Systems had entered administration and further updates would be provided in due course. As part of the extension process the supplier was contacted, but failed to respond in acceptance of the terms of the extension as required. As a consequence Millennium Business Systems is no longer a supplier under this Framework Agreement.

SCOPE

Lot 1 – Supply only will be utilised by buyers for the supply only of Audio Visual Products, where there is no requirement for fitting or installation services. This lot will also include peripheral items such as, but not exclusively, lamps and other replacement parts, cabling, brackets, plates, mounts, mics, security cages, stands, whiteboard accessory kits, tripods and flipchart stands.

Lot 2 – Supply & Fit covers the supply of equipment & installation services for basic projects. These will be specified by the customer and therefore require no design element from the supplier. It is anticipated that site surveys may need to be carried out for certain projects, although is not a significant part of the requirement in this lot. It would only be required for the purposes of scheduling work and assessing any possible problem with regard to access, etc.

Examples of work that may be carried out within this lot would be:

- Upgrade / replacement of equipment (straight swap-out)
- Fitting of basic teaching room, e.g., projector and screen
- Supply and fit of equipment where the manufacturer has specified it must be installed by an approved fitter, e.g., Promethean
- Removal and/or relocation of equipment
- Projects where the customer has provided full design and specification
- Provision of maintenance & support services, including legacy equipment
- Basic Video Conference install/upgrade

Lot 3 – Design, Supply & Install will be utilised by buyers for a more complex AV service, which would include design, project management, installation and supply. This lot would typically be utilised for complex requirements, including new builds, innovative design exercises, major refurbishments and upgrades (depending on complexity), or any project that requires suppliers' design and/or full project management service.

AGREEMENT BENEFITS

This Framework Agreement offers the following benefits:

- A pre-competed and compliant route to market providing a vehicle to centralise procurement spend;
- Mitigation of Procurement risk surrounding EU Procurement;
- Reduction in administrative costs and efforts;
- Provides flexibility to Institutions to determine specific requirements at Call-off Contract in line with the Framework Agreement specification;
- Ceiling rates/maximum pricing defined and agreed for the duration of the Framework Agreement. This pricing can be reduced further at time of mini competition;
- Effective reporting mechanism to obtain accurate, timely and relevant management information;
- Corporate Social Responsibility – adherence to minimum standards;
- Pre-defined and agreed Terms and Conditions;
- Shared risk and management of Contractors.

USING THE FRAMEWORK

Call-off from this Framework Agreement is by means of Mini-Competition. Institutions will determine the correct lot to use when placing a Call-off Contract from the Framework Agreement by assessing their requirement against the available lots and/or regions.

Mini-Competition

All the Contractor(s) appointed to the relevant lot and/or region must be invited to submit responses to the Institution’s mini-competition tender document.

The original Framework Agreement evaluation criteria should be applied in the mini-competition tender document, although some of the criteria may be removed or weightings amended if deemed irrelevant to the Institution’s requirements. As this is a Most Economically Advantageous Tender (MEAT) Framework Agreement, both technical and commercial evaluation criteria must be used in a mini competition tender process. The Evaluation Criteria that should be used for evaluating mini-competitions are as follows:

LOT 1:

Criteria	Original Weighting
	Weighting
Price	60%
Capability	15%
Quality	15%
Service	10%

LOT 2:

Criteria	Original Weighting
Price	40%
Capability	20%
Quality	20%
Service	20%

LOT 3:

Criteria	Original Weighting
Price	25%
Capability	25%
Quality	25%
Service	25%

SUPPLIERS

Lot	Suppliers
AVI6002 HW - AV Products & Services - Lot 1 - Supply Only - All Regions	CDEC Limited, Comcen Computer Supplies Ltd, Computer World Wales, Roche Audio Visual, Saville Audio Visual, Visavvi (Trading Name of the Saville Group Limited),
AVI6002 HW - Lot 2 Supply & Fit - Region 1 - East Anglia & North of M4	CDEC Limited, Comcen Computer Supplies Ltd, GV Multi-media Ltd. South & SE Office, IDNS Ltd, Millennium Business Systems Ltd, ProAV Ltd, Reflex Ltd, Saville Audio Visual, Snelling Business Systems,
AVI6002 HW - Lot 2 Supply & Fit - Region 2 - SW England	CDEC Limited, Comcen Computer Supplies Ltd, Computer World Wales, GV Multimedia Ltd. South West Office, IDNS Ltd, Millennium Business Systems Ltd, Saville Audio Visual, Vaughan Sound (PAI Holdings),
AVI6002 HW - Lot 2 Supply & Fit - Region 3 - S & SE England	CDEC Limited, GV Multi-media Ltd. South & SE Office, IDNS Ltd, ProAV Ltd, Reflex Ltd, Roche Audio Visual, Saville Audio Visual, Snelling Business Systems, Video South,
AVI6002 HW - Lot 2 Supply & Fit - Region 4 - Greater London	CDEC Limited, GV Multi-media Ltd. South & SE Office, IDNS Ltd, ProAV Ltd, Reflex Ltd, SCC (Specialist Computer Centres) plc, Saville Audio Visual, Softcat,
AVI6002 HW - Lot 2 Supply & Fit - Region 5- Wales	CDEC Limited, Comcen Computer Supplies Ltd, Computer World Wales, GV Multimedia Ltd. South West Office, IDNS Ltd, Roche Audio Visual, Saville Audio Visual, Vaughan Sound (PAI Holdings),
AVI6002 HW - Lot 3 Design, Supply & Install - Region 1 - East Anglia & North of M4	GV Multi-media Ltd. South & SE Office, IDNS Ltd, ProAV Ltd, Reflex Ltd, Roche Audio Visual, SCC (Specialist Computer Centres) plc, Saville Audio Visual, Snelling Business Systems,
AVI6002 HW - Lot 3 Design, Supply & Install - Region 2 - SW England	GV Multimedia Ltd. South West Office, IDNS Ltd, ProAV Ltd, Reflex Ltd, Roche Audio Visual, SCC (Specialist Computer Centres) plc, Saville Audio Visual, Video South,
AVI6002 HW - Lot 3 Design, Supply & Install - Region 3 - S & SE England	CDEC Limited, GV Multi-media Ltd. South & SE Office, IDNS Ltd, ProAV Ltd, Reflex Ltd, Roche Audio Visual, SCC (Specialist Computer Centres) plc, Saville Audio Visual, Video South,
AVI6002 HW - Lot 3 Design, Supply & Install - Region 4 - Greater London	CDEC Limited, GV Multi-media Ltd. South & SE Office, IDNS Ltd, ProAV Ltd, Reflex Ltd, Roche Audio Visual, SCC (Specialist Computer Centres) plc, Saville Audio Visual, Snelling Business Systems,
AVI6002 HW - Lot 3 Design, Supply & Install - Region 5 - Wales	CDEC Limited, GV Multimedia Ltd. South West Office, IDNS Ltd, ProAV Ltd, Reflex Ltd, Roche Audio Visual, SCC (Specialist Computer Centres) plc, Saville Audio Visual, Video South,

SUSTAINABILITY

NEXT STEPS