**SUMMARY**

**Start date:** 2nd September, 2019  
**End date:** 1st September, 2022  
**OJEU Number:** 2019/S 068-159805  
**Lead Consortium:** NEUPC  
**Main contact:** Andy Hughes  
  a.hughes@neupc.ac.uk  
**Website:**  
https://www.hecontracts.co.uk/agreements/776

Signed Contract letters have been received back from all of the awarded suppliers. All pricing is Commercial In Confidence.

**SCOPE**

HE Signs and Signage Framework (HESAS)

*All suppliers have returned their signed Contracts*

Framework agreement for the provision of signs and signage products and services including full end to end signage project solutions including way-finding & consultation, design, supply, installation, storage, maintenance, upkeep and disposal and or re-use of signs and signage projects plus supply of ad-hoc signs and signage products. Any and or all elements of these signs and signage products or services may be required via the framework. Ad-hoc signs products are expected to include standard type Fire, and Health and Safety signs, for which efficient procurement and delivery models for customers is expected.

This agreement is intended to provide a full end to end signage product and service delivery capability. This list is not exhaustive, all signs and signage products and services are included within the remit. The main focus and expected aim of the framework is the provision of high-quality end to end signage project solutions to the Higher Education Sector via suitable qualified and experienced providers.

Services in scope.

**Wayfinding services**  
Consultation - Legal requirements - Footfall flow mapping - Design - Graphics - Languages - Images / Royalties  
- Manufacture / Supply - Catalogue shop (option) - Delivery - Installation - Maintenance - Decommission - Relocations and re-use - Disposal

**Products – types of signage in scope**

Signposting, Illuminated Highways signs, Digital Signage Banners and pop ups, Interactive signage and wayfinding  
Exhibition signage, Temporary / permanent signage, Monoliths  
Internal / external Maps, Static / mobile Posters, Projected Information Kiosks, Powered Health and Safety signs, hard wired Building names, solar Plaques, Rotational Stickers, Rollerboard Vinyl, Audio / Acoustic, Vehicle Livery, Braille, bar coded, QR, VR Fabric, Signwriting – direct painting to walls Trailers and mobile advertising, Pub signs, Building wraps, Hoardings, Mobile Connectivity, Floor painted signage, Road name signs, Desk top signage (name plaques etc)

The above list is not exhaustive.
**AGREEMENT BENEFITS**

- The framework, as proposed, provides the availability of a full range of Signs and Signage goods and services required for the HE environment as given as a priority by the TWP.
- The framework provides access to key suppliers in the respective market and a vast array of manufacturer partners.
- Sustainability and CSR issues considered in the evaluation.
- MI reporting at consortia level will be direct and so within control, improving savings reports for members.
- Direct control of contract management and reviews at consortia level.

- The full cashable benefits have yet to be determined but initial benchmarking shows this framework is at minimum comparable to any alternative in terms of cash savings.

- Maximum day rates allowable provide additional value for money and control. Awarded supplier day rates are competitive, with awarded suppliers returning high quality bids.
- A rigorous evaluation has been carried out, ensuring suppliers are high quality.

- A good amount of signage costing is available for benchmarking purposes via NEUPC.
- Suppliers have signed up to additional call off KPIs within the call off Contracts, Suppliers must be prepared to meet Key Performance Indicators for individual call off Contracts in the areas defined below, to reflect minimum standards of service delivery requirements as stated in the Specification. This list is not exhaustive.
  - Speed of response to requests for Signs and Signage goods and services
  - Positive approach to working and building working relationships with the Member Institution
  - Maintenance of the appropriate level of qualified and experienced staff
  - Timely and accurate Management Information
  - Accurate, regular invoicing
  - Communication and customer Interface
  - Value for money

**USING THE FRAMEWORK**

**SUPPLIERS**

Allsigns International Ltd, Art and Technology Contractors Ltd, Beyond Signage Ltd, DMA Signs Ltd, MG Signs Ltd, Model Signage Ltd, Rymack Sign Solutions Limited Inc (GB Sign Solutions and Signs Plus Ltd),

**SUSTAINABILITY**

Suppliers will be required to set up a net positives account and upload a sustainability action plan.

**NEXT STEPS**

Signed contracts are in the process of being received, implementation meetings will be held with contracted suppliers. The desktop calculator tool is being finalised, contact Paul Eagleton p.eagleton@neupc.ac.uk in the mean-time.