This Tender Process was instigated because ...

LUPC's contract with the incumbent eProcurement system provider was coming to an end, and it was decided to extend the opportunity to all UKUPCs and their members to procure a new eProcurement system with an HE specific Framework Agreement.

The Open Procedure was chosen for this Framework Agreement.

This is because it was decided that competition should be as free as possible, and that by choosing a Restricted process, this might be stifled. There were several known suppliers in the market, but it was deemed not be extensive. Analysis showed a range of 5-10 likely bidders.

Sourcing Strategy

This was discussed and agreed by a Tender Working Group, made up from Technical and Procurement people from Institutions and Universities Purchasing Consortia, from these regions: LUPC, NEUPC, NWUPC, SUPC, JISC and Ensemble Purchasing.

The submission of the Sourcing Strategy to the Executive Committee was made on 24/10/2018 with supply of eTendering, eEvaluation, eAuction, eContractManagement, DPS and Complete Solution modules available.

Please see this link for a guide on how to use the system for an open tender.
System includes:

Provision of a collaborative shared eProcurement Unit for an individual UKUPC and its Members.

EU Supply will have ultimate administrative control (as an operator) over the eProcurement units its members and itself uses, this ensures discreet activities being controlled by the different units, which will be able to open up projects if they wish.

Also the data transfer from incumbent eProcurement Systems, training and consultancy services.

**AGREEMENT BENEFITS**

- Helps secure best value for LUPC, its Members, Participating Consortia and their Members
- Provides an easy and compliant route to the market, with a
to obtain supplier operational and commercial management of the Framework Agreement locally and/or regionally
- A thoroughly pre-qualified and evaluated appointed supplier
- Provision of structured SLAs to ensure effective commercial and operational management of the Framework Agreement
- All-in-one arrangement covering all eProcurement system modules, licensing arrangements, implementation, training, data transfer and consultancy services.
- Fixed pricing

**USING THE FRAMEWORK**

**SUPPLIERS**

<table>
<thead>
<tr>
<th>Lot</th>
<th>Suppliers</th>
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<tr>
<td>eProcurement System</td>
<td>EU Supply PLC,</td>
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**SUSTAINABILITY**

The LUPC Category Manager sought to ensure that the new agreement met the requirements of the sustainability, equality and diversity policies and standards of both the Consortium and Member Institutions. The procurement processes also complied with the Public Services (Social Value) Act 2012, as well as the Modern Slavery Act 2015.

**NEXT STEPS**