This Tender Process was instigated because …

On the original STEMed Strategy, life science was identified in the gap analysis. During the same year, SUPC, LUPC and NEUPC, met and suggested they each take a different aspect, SUPC for consumables, LUPC equipment and NEUPC services. This was agreed by the STEMed group.

The Open Procedure was chosen for this Framework Agreement.

This is because it was decided that competition should be as free as possible, and that by choosing a Restricted process, this might be stifled.

Sourcing Strategy

This was discussed and agreed by a Tender Working Group, made up from Technical and Procurement people from Institutions and Universities Purchasing Consortia, from these regions: APUC, HEPCW, LUPC, NEUPC, NWUPC and SUPC.

The submission of the Sourcing Strategy to the LUPC Executive Committee was made on 18 January 2019 and was based on multi supplier, multiple lotting structure, with supply of equipment, with services, including delivery, installation, maintenance, servicing and re-calibration.
The purpose of this framework agreement is to provide Life Science Equipment as well as Consumables, Installation, Delivery, Maintenance, Calibration and Repair Services.

The agreement covers the purchase of:

<table>
<thead>
<tr>
<th>Lot</th>
<th>Description</th>
</tr>
</thead>
</table>
| 1a  | Cell Analysis Systems  
For the provision of Cell Analysis Systems and Real-Time Cell Analysis Systems, as well as Consumables, Installation, Delivery, Maintenance and Repair of said systems. |
| 1b  | Cell Counters  
For the provision of Cell Counters, as well as Consumables, Installation, Delivery, Maintenance and Repair of said systems. |
| 2   | Cell Manipulation  
For the provision of Cell Fusion/Electroporation Equipment, Cell Preparation Systems, Cell Sorters and Bioreactors, as well as Consumables, Installation, Delivery, Maintenance and Repair of said systems. |
| 3   | Entry-Level Flow Cytometers  
For the provision of Entry-Level Flow Cytometers, as well as Consumables, Installation, Delivery, Maintenance and Repair of said systems. |
| 4   | Biomolecule Manipulation  
Including the provision of Automated DNA/RNA Extraction Systems and RNA Interference, as well as Consumables, Installation, Delivery, Maintenance and Repair of said systems. |
| 5   | Other DNA/RNA Applications  
For the provision of Signal Transducer Reporter Systems as well as Consumables, Installation, Delivery, Maintenance and Repair of said systems. |
| 6   | Post-Installation Services for Life Sciences Equipment Only  
For the provision of Preventative Maintenance packages, Ad-Hoc Repair and Calibration, and turning equipment from redundant to operational. |

**AGREEMENT BENEFITS**

- OJEU-compliant route
- Fast route to market
- Competitive rates
- Lot structure to cover specialist requirements
- Choice of call-off options which have been embedded with additional flexibility
- A wide choice of both SMEs and larger suppliers to better match your organisational requirements and culture

**USING THE FRAMEWORK**

Please read and consider the buyers guide prepared for this framework agreement.

Remember the equipment model list is at the time of the tender process and when new models that meet the minimum specifications, these will form part of the framework agreement.
SUPPLIERS

<table>
<thead>
<tr>
<th>Lot</th>
<th>Suppliers</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lot 1b - Cell Analysis Systems: Cell Counters</td>
<td>Cytiva (previously t/a GE Healthcare UK Ltd), Fisher Scientific UK Ltd, Thistle Scientific Ltd,</td>
</tr>
<tr>
<td>Lot 2 – Cell Manipulation: Cell Fusion Instruments/Electroporation Instruments, Cell Preparation Systems, Cell Sorters and Bioreactors</td>
<td>Cytiva (previously t/a GE Healthcare UK Ltd), Fisher Scientific UK Ltd, Thistle Scientific Ltd,</td>
</tr>
<tr>
<td>Lot 3 – Entry-Level Flow Cytometers</td>
<td>Fisher Scientific UK Ltd, Miltenyi Biotec Ltd,</td>
</tr>
<tr>
<td>Lot 5 – Other DNA/RNA Applications: Signal Transductor Reporter Systems</td>
<td>Fisher Scientific UK Ltd, PerkinElmer LAS (UK) Ltd,</td>
</tr>
<tr>
<td>Lot 6 - Post-Installation Services for Life Sciences Equipment Only</td>
<td>Cytiva (previously t/a GE Healthcare UK Ltd), Fisher Scientific UK Ltd, Miltenyi Biotec Ltd, PerkinElmer LAS (UK) Ltd, Thistle Scientific Ltd,</td>
</tr>
</tbody>
</table>

SUSTAINABILITY

Equipment Type Model Evaluation
This included whole life costing, capital, energy used across life time, delivery, installation and maintenance.

Tender Award Criteria
Modern Slavery, Sustainability and Transparency Across the Supply Chain.
- ETI Base Code (8%);
- Supply Chain Mapping (4%);
- Sustainability and Social Value Act 2012 (4%);
- Environmental Sustainability (4%)

NEXT STEPS