

## Print Solutions (PRI3070 NW\_)

### SUMMARY

**Start date:** 1st July, 2018

**End date:** 30th September, 2023

**OJEU Number:** 2017/S 123-248935

**Lead Consortium:** NWUPC

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**Website:**  
<https://www.hecontracts.co.uk/agreements/543>

07/10/2022 John Baxter in Administration - removed from agreement

Belmont Press Ltd, Chapel Press Ltd, Ratcliff & Roper (Printers) Ltd and Zenith Media have not been awarded to the Framework Agreement.

### SCOPE

Lots 1-10 Print Solutions includes, but is not limited to, the following scope; printing, binding, copying, laminating, lithographic printing, digital printing, wide format printing, prospectus printing, leaflets, booklets, business stationery, postcards, booklets, calendars, labels, banners, posters, binders, wallets, folders, finishing. The scope also includes the provision of all elements of design work, web2print functionality and the fulfilment and distribution of the in scope goods. This list is not exhaustive.

Lot 11 Print Management Services – Neutral Vendor includes, to obtain the best value service for members by the appointment and management of suppliers capable of providing the services to meet the following scope; printing, binding, copying, laminating, lithographic printing, digital printing, wide format printing, prospectus printing, leaflets, booklets, business stationery, postcards, booklets, calendars, labels, banners, posters, binders, wallets, folders, finishing. The scope also includes the provision of all elements of design work, web2print functionality and the fulfilment and distribution of the in scope goods. This list is not exhaustive.

### AGREEMENT BENEFITS

1. More advantageous pricing based on economies of scale from aggregated spend.
2. Savings can be base lined by comparing prices with the prices you previously paid.
3. A single exercise to establish the overarching agreement and establish the Terms and Conditions of the Framework.
4. Reduced administrative effort and associated cost savings.
5. A fully managed service which will provide best value to members through the appointment of optimal suppliers and management of the process from start to finish.
6. You have the ability to call off from the agreement as and when required rather than needing to undertake a full tender process.
7. The Framework allows for the flexibility to determine specific requirements at the call off stage.
8. Framework Agreements support longer term business planning as they span a period of typically four years and allow some stability from market fluctuations.
9. A collective agreement will highlight to the market the peaks and troughs within our purchasing and lead them to plan for this.

### USING THE FRAMEWORK

Call-off from this framework agreement is by means of Direct Award including the desktop exercise or mini competition. However, it is believed that due to the bespoke nature of the goods to be purchased the mini competition route will be the most relevant.

Lots 1 – 10 of the Framework Agreement are split geographically. Lot 11 is a national lot. Institutions will determine the correct lot to use when placing a call-off contract from the framework agreement by the region they are located in.

### SUPPLIERS

Lot	Suppliers
<b>Lot 1 Print Solutions - North West England</b>	AlphaGraphics Ltd, Hickling and Squires Ltd, NB Colour Print Limited, W & G Baird Ltd.,
<b>Lot 10 Print Solutions - Northern Ireland</b>	Sterling Press Ltd., W & G Baird Ltd.,
<b>Lot 11 Print Management Service Neutral Vendor</b>	CDP Print Management, CDS Corporate Document Services Ltd.,
<b>Lot 2 Print Solutions - North East England, including Yorkshire</b>	AlphaGraphics Ltd, Hickling and Squires Ltd, Sterling Press Ltd., W & G Baird Ltd.,
<b>Lot 3 Print Solutions - East Midlands</b>	AlphaGraphics Ltd, Hickling and Squires Ltd, Sterling Press Ltd., W & G Baird Ltd.,
<b>Lot 4 Print Solutions - Wales</b>	Sterling Press Ltd.,
<b>Lot 5 Print Solutions - West Midlands</b>	AlphaGraphics Ltd, Hickling and Squires Ltd, Sterling Press Ltd., W & G Baird Ltd.,
<b>Lot 6 Print Solutions - East of England</b>	AlphaGraphics Ltd, Hickling and Squires Ltd, Sterling Press Ltd., W & G Baird Ltd.,
<b>Lot 7 Print Solutions - Greater London</b>	AlphaGraphics Ltd, Hickling and Squires Ltd, Sterling Press Ltd., W & G Baird Ltd.,
<b>Lot 8 Print Solutions - South East England</b>	CPP Trading Group T/A Clyde Paper & Print, Hickling and Squires Ltd, Sterling Press Ltd., W & G Baird Ltd.,
<b>Lot 9 Print Solutions - South West England</b>	CPP Trading Group T/A Clyde Paper & Print, Hickling and Squires Ltd, Sterling Press Ltd., W & G Baird Ltd.,

## SUSTAINABILITY

At tender stage we investigated many key sustainability issues such as packaging and Carbon Footprint reduction and offsetting. We also asked questions around transportation and deliveries and closed loop solutions that were available. Many of these closed loop solutions are free of charge and we can provide more information on request. We tested strategies in place for reduction paper waste and disposal as well as sourcing of materials.

We also asked for details of FSC Credentials and the ability to include the logo and license code on publications as this lack of visibility has become an increasing issue for Institutions.

Although this commodity is low risk for Modern Slavery implications we did ask questions around the supply chain of the suppliers and the labour conditions within the supply chain. We intend to work on this further within Contract Management meetings.

## NEXT STEPS