

Books, E-books, Standing Orders and Related Material - Inter-regional Agreement (LIB4035 SU)

SUMMARY

Start date: 1st August, 2017

End date: 31st July, 2019

OJEU Number: 2017/S 041 074571

Lead Consortium: SUPC

Main contact: Carli Thatcher
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Website:
<https://www.hecontracts.co.uk/agreements/457>

- At least 1% saving on English Language Print Book headline discount
- Specific Lot for e-textbooks and PDA books

Please note that Rob Johnson, SUPC Head of Operational Procurement, is a secondary contact for this agreement:
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SCOPE

This agreement is split into the following lots:

1. English language print books for library stock
2. Mainland European language books including English language books published in mainland Europe
3. Standing orders
4. E-book for library access for all authorised users, split in the following sub-lots:
 - 4.1 Individual title or package purchase for access on aggregator's own platform
 - 4.2 Individual title or package purchase for access on a third-party platform
 - 4.3 Patron/Demand Driven Acquisition
 - 4.4 Subscriptions
5. E-textbook access / pricing by limited numbers of core users, split in the following sub-lots:
 - 5.1 Supplier negotiated terms with publishers for offer to institutions
 - 5.2 Third party / institution negotiated terms with publishers for access via supplier / aggregator platform
6. English language print books for institution department purchase (primarily non-library)
7. Sales to individuals – staff and students (print and electronic)

AGREEMENT BENEFITS

There are several benefits to using this framework:

- At least 1% saving on English language print book headline discount
- Standard licenses for library e-books
- Specific lot for e-textbooks and PDA books
- Opportunity for income sharing under Lot 7 – Staff and Student Sales

USING THE FRAMEWORK

There are several ways to call-off from this agreement:

1. Direct award to top-ranked supplier

A direct award is permitted by the Public Contract Regulations if an institution can determine that the top ranked supplier can meet their requirements, and that the supplier provides the most economically advantageous solution.

2. Conduct a desktop exercise

Institutions may use a desktop calculator to amend the criterion by up to 20 percentage points to reflect their local requirements. This tool is available on HEC and, based on the institution amended weightings, will then recalculate the total overall score. Once complete, you should place your contract with the highest scoring supplier.

3. Further competition

Institutions wishing to undertake a further-competition may do so. All the supplier(s) appointed must be invited to submit responses to the institution's further-competition tender document. You can find further guidance on conducting a further competition in the buyer's guide on HE Contracts Database.

SUPPLIERS

Lot	Suppliers
E-books: Individual title or package purchase for access on a third-party platform - Lot 4.2	EBSCO Information Services, ProQuest,
E-books: Individual title or package purchase for access on aggregator's own platform - Lot 4.1	Askews & Holts Library Services Ltd, Dawson Books, EBSCO Information Services, ProQuest,
E-books: Patron/Demand Driven Acquisition - Lot 4.3	Askews & Holts Library Services Ltd, Dawson Books, EBSCO Information Services, ProQuest,
E-books: Subscriptions - Lot 4.4	Bibliotech Education Ltd., EBSCO Information Services, ProQuest,
E-textbooks: Supplier negotiated terms with publishers for offer to institutions - Lot 5.1	Bibliotech Education Ltd., Blackwell UK Ltd, John Smith & Sons Ltd, Kortext,
E-textbooks: Third party/institution negotiated terms with publishers for access via supplier/aggregator platform - Lot 5.2	Bibliotech Education Ltd., Blackwell UK Ltd, John Smith & Sons Ltd, Kortext,
English language print books for institution department purchase (primarily non-library) - Lot 6	Askews & Holts Library Services Ltd, Blackwell UK Ltd, Browns Books for Students, Dawson Books, John Smith & Sons Ltd, ProQuest,
English language print books for library stock - Lot 1	Askews & Holts Library Services Ltd, Blackwell UK Ltd, Browns Books for Students, Dawson Books, EBSCO Information Services, ProQuest,
Mainland European language books incl. English language books published in mainland Europe - Lot 2	Blackwell UK Ltd, Casalini Libri SpA, Dawson Books, EBSCO GmbH, Otto Harrassowitz GmbH & Co. KG, ProQuest,
Sales to individuals – staff and students (print and electronic) - Lot 7	Blackwell UK Ltd, John Smith & Sons Ltd, Wordery,
Standing orders - Lot 3	Askews & Holts Library Services Ltd, Blackwell UK Ltd, Dawson Books, ProQuest,

SUSTAINABILITY

Sustainability is an important element for this agreement and suppliers that service the lots providing printed books were asked to provide details of any schemes they offer on re-use, recycling and/or disposal of printed materials. This included the option of buy-back schemes and cost sharing with members.

NEXT STEPS

To start taking advantage of this agreement right away, please visit the Books, E-books, Standing Orders and Related Material Agreement page on HE Contracts Database at: www.hecontracts.co.uk. From there, you can view the contracts, suppliers, supplier contact details, terms and conditions and a complete Buyer's Guide.

If you need assistance, please contact the person with responsibility for procurement at your institution, or SUPC Contracts Manager Carli Thatcher at c.thatcher@reading.ac.uk.