

**Franking Machines (PMR1001 AP)****SUMMARY**

**Start date:** 1st May, 2017

**End date:** 30th April, 2021

**OJEU Number:** 2017/S 023-039150

**Lead Consortium:** APUC

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**Website:**  
<https://www.hecontracts.co.uk/agreements/451>

**SCOPE**

Contractors on this Framework Agreement can provide, as a minimum:

- New Franking Machines on a Purchase or Lease basis
- Maintenance/Service Agreements
- Consumables
- Associated Products and Services, Such as, but not limited to:

Scales and Weighing Platforms

Folder Inserters

Franking Machine Furniture

All Software

Incoming Mail System

Mail Security

Addressing Systems

Consumables for Associated Products

Advice

- Added Value Managed Services – The Framework Agreement offers access to a range of products aimed at increasing the efficiency of mail production and preparation.

**AGREEMENT BENEFITS**

This Framework Agreement offers the following benefits:

- A pre-competed and compliant route to market providing a vehicle to centralise procurement spend;
- Mitigation of Procurement risk surrounding EU Procurement;
- Reduction in administrative costs and efforts;
- Provides flexibility to Institutions to determine specific requirements at Call-off Contract in line with the Framework Agreement specification;
- Ceiling rates/maximum pricing defined and agreed for the duration of the Framework Agreement. This pricing can be reduced further at time of mini competition;
- Effective reporting mechanism to obtain accurate, timely and relevant management information;
- Corporate Social Responsibility – adherence to minimum standards;
- BT1 and BT2 saving details
- Pre-defined and agreed Terms and Conditions;
- Shared risk and management of Contractors.

## USING THE FRAMEWORK

## SUPPLIERS

Fannan & Scott Ltd T/As NORTHERN SERVICES, Nationwide Franking Sense, Neopost Limited, Pitney Bowes Ltd,

## SUSTAINABILITY

## NEXT STEPS