

## Vehicle Hire, Car Club and Leasing (VEH3085 NW)

### SUMMARY

**Start date:** 1st April, 2017

**End date:** 31st March, 2021

**OJEU Number:** 2016/S198-357239

**Lead Consortium:** NWUPC

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**Website:**  
<https://www.hecontracts.co.uk/agreements/445>

Ref: VEH3085 NW

Start Date: 1st April 2017

End Date: 31st March 2020

Extension Date: 31st March 2021

OJEU Contract Notice Number: 2016/S 198 - 357239

OJEU Award Notice Number: 2017/S 075 - 146158

The purpose of this Framework Agreement is to provide members with a fully EU compliant route to market. The Framework Agreement was advertised in the OJEU (ref: 2016/S 198-357239).

**Price Increases have been received and approved for Wessex Fleet Solutions, Thrifty, Arnold Clark and SSH Selfdrive.**

**The Framework Agreement has been extended until 31st March 2020.**

### SCOPE

The Framework Agreement covers the following product ranges plus any associated products and services:

Lot 1 Vehicle Hire

Lot 2 Car Club

Lot 3 Vehicle Leasing

### AGREEMENT BENEFITS

There are several benefits to using this Framework:

1. Delivering an overall saving on a range of products
2. More advantageous pricing based on economies of scale from aggregated spend.
3. Savings can be base lined by comparing prices with the prices you previously paid.
4. A single exercise to establish the overarching agreement and establish the Terms and Conditions of the Framework.
5. Reduced administrative effort and associated cost savings.
6. The development of a longer term relationship with suppliers which is mutually beneficial.
7. You have the ability to call off from the agreement as and when required rather than needing to undertake a full tender process.
8. The Framework allows for the flexibility to determine specific requirements at the call off stage.
9. Framework Agreements support longer term business planning as they span a period of typically four years and allow some stability from market fluctuations.

### USING THE FRAMEWORK

Users should in the first instance read through the buyer's guide to confirm this agreement is suitable for their use. Users are perfectly able to use a direct award (additional details are in the Call-Off Procedure), however, users are advised to use a mini-competition and provide the suppliers with accurate forecasts or previous usage figures to ensure the best value for their specific requirements.

### SUPPLIERS

Lot	Suppliers
<b>Lot 1 Vehicle Hire</b>	Arnold Clark Finance Ltd, Day's Rental (Car Hire (Days of Swansea) Ltd.), Enterprise Rent-a-Car UK Ltd., Europcar Group UK Ltd, Limesquare Vehicle Rentals, SHB Hire Ltd, South Staffs Hire Ltd. (SSH Selfdrive), Thrifty Car and Van Rental (part of the Scot Group), U-Drive Limited, Wessex Fleet Solutions,
<b>Lot 2 Car Club</b>	Co-Wheels Car Club, Enterprise Rent-a-Car UK Ltd., Europcar Group UK Ltd, Zipcar (UK) Ltd.,
<b>Lot 3 Leasing</b>	Day's Rental (Car Hire (Days of Swansea) Ltd.), SG Fleet UK Ltd, SHB Hire Ltd, U-Drive Limited, Wessex Fleet Solutions,

## SUSTAINABILITY

NWUPC has a strong commitment to sustainability in all our tenders and agreements. The Consortium is signed up to the Net Positive Futures Supplier Engagement Tool. This approach to sustainability does the following:

1. Unlocks senior level commitment to sustainability (because they see it more clearly as a business benefit)
2. Supports engagement with sustainability because we can focus on the positive contribution people make and not just the negative impacts they have whilst doing their job
3. Allows you to focus more on the measurement of the social and economic value you deliver rather than environmental impact reduction
4. Supports more clearly the alignment of Sustainability and Social Responsibility.

Additional information is available on the website: <https://netpositivefutures.co.uk>

## NEXT STEPS

Users should refer to the documents on the HEC website prior to using this framework.