

Washroom Services & Associated Products & Services (JAN3074 NW)

SUMMARY

Start date: 1st February, 2017

End date: 30th April, 2021

OJEU Number: 2017/S 014 022451

Lead Consortium: NWUPC

Main contact: Sarah Dye
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Website:
<https://www.hecontracts.co.uk/agreements/365>

Ref: JAN 3074 NW

Start Date: 1st February 2017

End Date: 31st January 2020

Extension Date: 31st January 2021

OJEU Contract Notice Number: 2016/S [162-292865](#)

OJEU Award Notice Number: 2017/S [014-022451](#)

Lead Consortium: NWUPC

Main Contact: Sarah Dye

The purpose of this Framework Agreement is to provide members with a fully EU compliant route to market. The Framework Agreement was advertised in the OJEU (ref: 2016/S [162-292865](#))

*Please note that Healthcare Environmental have been removed from the agreement. HES have subsequently been placed into liquidation.

In December 2017 Rentokil Initial entered into an agreement to acquire Cannon Hygiene Ltd. The CMA referred the acquisition for investigation because of the potential impact on competition that the merger would have within the market. The CMA concluded that the merger could result in a substantial lessening of competition on national and multi-regional contracts- which includes the NWUPC framework agreement.

The remedy chosen to mitigate this was a requirement for Rentokil Initial to divest these national and regional customer contracts (and any of Cannon UK's infrastructure required to enable the buyer to be able to replicate the competitive role of Cannon in the marketplace prior to the merger) to a third party buyer.

Citron Hygiene have been approved by the CMA as the buyer of the relevant contracts and the NWUPC agreement has been novated.

Citron Hygiene were given the account information for relevant customers on 1st October and are in the process of contacting customers and managing the transition.

Much of the physical infrastructure and many of the Cannon personnel have moved over to Citron to ensure a smooth transition.

1st Class Hygiene have been acquired by Citron Hygiene

Pristine Washrooms have been acquired by Citron Hygiene

In accordance with Regulation 72 (1) (c), this agreement has been extended in response to challenges and constraints internally, within our broader stakeholder base and within relevant supply markets as a result of the covid-19 pandemic. A modification notice to this effect has been published in OJEU.

SCOPE

The agreement covers the following areas:

Disposal Services
Feminine Hygiene
Air Freshening Products
Hand Care Services
Vending Machines
Water Management
Clinical/Hazardous Waste Disposal
Matting
First Aid Boxes

Further detail can be found in the Briefing Sheet.

AGREEMENT BENEFITS

1. Delivering an overall saving on a range of products
2. More advantageous pricing based on economies of scale from aggregated spend.
3. Savings can be base lined by comparing prices with the prices you previously paid.
4. A single exercise to establish the overarching agreement and establish the Terms and Conditions of the Framework.
5. Reduced administrative effort and associated cost savings.
6. The development of a longer term relationship with suppliers which is mutually beneficial.
7. You have the ability to call off from the agreement as and when required rather than needing to undertake a full tender process.
8. The Framework allows for the flexibility to determine specific requirements at the call off stage.
9. Framework Agreements support longer term business planning as they span a period of typically four years and allow some stability from market fluctuations.

USING THE FRAMEWORK

Users should in the first instance read through the buyer's guide to confirm this agreement is suitable for their use. Users are perfectly able to use a direct award (additional details are in the Call-Off Procedure), however, users are advised to use a mini-competition and provide the suppliers with accurate forecasts or previous usage figures to ensure the best value for their specific requirements

SUPPLIERS

AM Services Group Ltd, Citron Hygiene UK Ltd, PHS Group Ltd, Rentokil Initial UK t/a Initial Washroom Hygiene,

SUSTAINABILITY

- The tender considered the environmental impact of the delivery of the services and activities for mitigation, including the adoption of carbon offsetting schemes.
- It is a requirement of the agreement that awarded suppliers are able to provide mechanical vending machines.
- The tender gave attention to Labour conditions within the supply chain
- Waste management systems were assessed to support reduced water consumption on campus

NEXT STEPS

Please see the buyer's guide and supporting documentation available on HEContracts for more comprehensive information relating to this framework agreement.