

Servers, Storage & Solutions National Agreement (SSSNA) (ITS4031 SU)

SUMMARY

Start date: 1st November, 2016

End date: 31st October, 2019

OJEU Number: 2016/S 061-103632

Lead Consortium: SUPC

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Website:
<https://www.hecontracts.co.uk/agreements/350>

*******NB - ClusterVision BV have announced bankruptcy as of 12th February 2019. Currently Clustervision Ltd are working with SUPC on future options*******

*****NEW*** OEM Led Solutions Lot which allows Members to procure high value, technical solutions within the compute category such as converged, hyper-converged, high performance computing and hybrid solutions.**

*****NEW*** Reseller Led Solutions Lot which brings more competition for high value, technical solutions within the compute category**

SCOPE

This framework covers the provision of servers, storage and solutions, including converged infrastructure and end to end solutions. It also includes soft services to support the delivery and implementation of these products and solutions.

This Agreement is split into 4 lots as follows:

Lot 1: Servers

Lot 2: Storage

Lot 3: Solutions - this is split into two sub-lots as follows:

Sub Lot 3a – Converged, Hyper-Converged, Hybrid and Other solutions (excluding HPC and DIC)

Sub Lot 3b – High Performance Computing (HPC) and Data Intensive Computing (DIC) Only

Lot 4: Reseller Solutions

AGREEMENT BENEFITS

- All hardware pricing includes a standard 3-year next business day fix on-site warranty
- Prices are held for 12 months and reviewed annually
- Provides compliance under EU Procurement Directives.
- Full software support is provided and facilitates access for Member Institutions and their buyers to obtain patches, bug fixes, new software releases and documentation (including BIOS firmware releases) as required.
- Schedules of rates have been provided for installation, commissioning and professional services allowing Member Institutions to manage service costs
- New lots for Solutions which allow Member Institutions to procure high value, technical solutions within the compute category such as converged, hyper-converged, high performance computing and hybrid solutions.
- New Reseller Led Solutions lot bringing more competition for high value, technical solutions within the compute category and allowing better management of deal registration.
- New Call off Contract for Institutions to use as template for contracting with suppliers
- Gives robust performance management by setting clear KPI's to be monitored over the life of the agreement.

USING THE FRAMEWORK

This framework agreement can be accessed by Advance Procurement for Universities and Colleges (APUC), Higher Education Purchasing Consortium Wales (HEPCW), London Universities Purchasing Consortium (LUPC), North Western Universities Purchasing Consortium (NWUPC), North Eastern Universities Purchasing Consortium (NEUPC), Southern Universities Purchasing Consortium (SUPC).

SUPPLIERS

Lot	Suppliers
OEM Led Solutions (High Performance Computing (HPC) & Data Intensive Computing (DIC) (SSSNA Lot 3B)	ATOS - London, ClusterVision Ltd, Dell Computers Corporation Ltd, Fujitsu Services Ltd, HPE Ltd, Huawei Technologies, Lenovo Technology Ltd, XMA Ltd ,
OEM Led Solutions - Converged, Hyper-Converged, Hybrid & Other (excluding HPC & DIC) (SSSNA Lot 3A)	Dell Computers Corporation Ltd, Fujitsu Services Ltd, Huawei Technologies, Lenovo Technology Ltd,
Reseller Led Solutions (SSSNA Lot 4)	CDW Ltd (Previously Kelway), Insight Direct UK plc, Logicalis Ltd, Maindec Computer Solutions , OCF, Q Associates, SCC (Specialist Computer Centres) plc, Softcat, Stone Computers Ltd, Tectrade International Holdings Limited, XMA Ltd ,
Servers (SSSNA Lot 1)	Dell Computers Corporation Ltd, Fujitsu Services Ltd, HPE Ltd, Huawei Technologies, Lenovo Technology Ltd, Stone Computers Ltd, XMA Ltd ,
Storage (SSSNA Lot 2)	Dell Computers Corporation Ltd, Fujitsu Services Ltd, HPE Ltd, Huawei Technologies, Lenovo Technology Ltd, Netapp UK Ltd,

SUSTAINABILITY

Sustainability is an important element for this agreement and therefore a large selection of questions covering buying sustainably, supply chain sustainability and organisational sustainability was assessed. For further details on the questions asked see HEC.

NEXT STEPS

To start taking advantage of this agreement please visit the Servers, Storage and Solutions National Agreement on HEC. From there you can view the suppliers, supplier contact details, terms and conditions and a complete buyer's guide.

If you need assistance, please contact the person with responsibility for procurement at your institution, or contact SUPC ICT Category Manager at t.purdue@reading.ac.uk.