

## IUPC Lab Gases Framework Agreement (LAB5035 LU)

### SUMMARY

**Start date:** 1st November, 2016

**End date:** 31st October, 2020

**OJEU Number:** 2016/S 102-182235

**Lead Consortium:** LUPC

**Main contact:** Danielle Sweeney  
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**Website:**  
<https://www.hecontracts.co.uk/agreements/347>

**Update 27 September 2019: Please note the ongoing contract management of the agreement has been transferred from LUPC (Mike Kilner) to SUPC (Danielle Sweeney). Please contact Danielle for all ongoing matters.**

Update 15 Aug 2019: The agreement has now been extended to the end of its fourth and final year in October 2020 with all parties with the exception of Air Liquide at this time. Air Liquide made their acceptance conditional on the IUPC Group agreeing to a significant number of proposed price increases for implementation 1 November 2019. This matter is currently under review and a further update will be posted as soon as appropriate.

Update 12 Jan 2019: Negotiations with BOC have concluded following their original price proposal as submitted at the end of October 2018 and based on the contractual price review mechanism – please see Documents for both this and the notification letter. The revised price list has been uploaded to HEC.

10 Sep 2018: Following an initial proposal from AP with an applied increase of 10.5% against the tendered price review indices, we have agreed to a lesser 8.8% increase with Air Products from 1 November 2018 following the end of the 2-year fixed price arrangement.

The new pricing sheet has been uploaded to HEC in preparation. Should you require either a copy of the Air Products proposal or the response, please do not hesitate to contact the Contract Manager.

As advised below, please refer to the Buyers Guide, as available on HEC, to view full details of the awarded suppliers for each Lot, evaluation, award criteria, FAQs, terms and conditions, presentations and other details pertaining to the Agreement.

### SCOPE

- Lot 1 Compressed Industrial Gases (supplied in rented cylinders of various sizes)
- Lot 2 Compressed Medical Gases (supplied in rented cylinders of various sizes)
- Lot 3 Compressed Research /Special Gases and gas mixtures (supplied in rented cylinders of various sizes)
- Lot 4 Solid Carbon Dioxide (Dry Ice)
- Lot 5 Liquid Helium
- Lot 6 Liquid Nitrogen and other Cryo Liquids in Small Vessels
- Lot 7 Liquid Nitrogen in Bulk
- Lot 8 Gas Regulators and Handling Equipment
- Lot 9 Assorted Fixtures and Fittings including Inspection and Maintenance
- Lot 10 Dispensing Gases and Systems
- Lot 11 Gas Monitoring and Detection Equipment
- Lot 12 Gas Safety Training Courses

## AGREEMENT BENEFITS

- Measurable savings of 48%
- Dedicated IUPC Gases secure web pages
- Face-to-face knowledge share sessions
- 24 x 7 x 365 Freephone telephone support
- On-site Auditing
- Cost reduction programmes
- Cylinder tracking
- Cylinder holdings reporting
- Delivery charge mitigation
- Optional amortisation of rental and delivery costs
- Free UK-wide events
- Ability to trade with the sector's e-Commerce platforms

## USING THE FRAMEWORK

This Agreement is extremely flexible in its implementation. Institutions can use the Agreement in the following ways:

1. Call-off from the top ranked supplier in each Lot.
2. Call-off by Lot from any supplier that best meets value for money.
3. Run further competitions to award to one supplier only (single source) within any one of the lots.

## SUPPLIERS

Air Liquide UK Ltd, Air Products plc, BOC, FTI, Swagelok London ,

## SUSTAINABILITY

The framework seeks to ensure, via the sustainability section within the evaluation (5% of the total marks), that Suppliers make every effort to minimise any potentially negative impact on the environment and that ethical labour processes are followed throughout their supply chain. Full details of the evaluation are provided within HEC.

**NEXT STEPS**

Please refer to the Buyers Guide, as available on HEC, to view full details of the awarded suppliers for each Lot, evaluation, award criteria, FAQs, terms and conditions, presentations and other details pertaining to the Agreement.