

## Printers and Managed Print Services (NEPA) Including MFDs (ITS2003NE)

### SUMMARY

**Start date:** 1st April, 2016

**End date:** 31st January, 2021

**OJEU Number:** 2015/S 234-424793

**Lead Consortium:** NEUPC

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**Website:**  
<https://www.hecontracts.co.uk/agreements/304>

A four month extension to the Nepa framework has now been put in place to cover the interim period while the re-procurement of the next iteration (Nepa 2) takes place, the framework end date is the 31st July 2020. Institutions may wish to use the extended NEPA framework, however, it is recommended that larger projects are procured via the new framework as terms and conditions and the framework itself will be more up-to date.

Average 14% Saving against Market Price

Framework updates of note -

**Itec Connect Ltd have replaced Capita as a Kyocera reseller as of 05/07/19 (lot 2)**

**HP have acquired Apogee. As of 21st December 2018, Apogee will no longer be a Canon reseller under all Lots**

**Apogee acquired Danwood as of 2nd March 2017. Danwood do not trade.**

**HP have acquired Samsung, Samsung obligations have Novated to HP.**

**Samsung branded stock is diminishing, therefore remaining Samsung resellers are removed from the framework from the End of May 2019, current call offs will be supported.**

**Apogee have been removed as a Kyocera reseller, to be replaced by Softcat as of 01st May 2019.**

**Apogee replace Softcat as a lot 2 HP reseller**

### SCOPE

This agreement is intended to provide a full document print equipment supply with related services and peripherals. Included in this remit is office document print hardware, multi-functional devices, print production hardware, print management solutions and services (including software solution if required) and additional peripheral hardware to enable fulfilment of managed print services i.e card readers and coin operators. Large format printers are within scope of this agreement and may be supplied under lots 1-4.

Not included in this framework is any stand alone hardware where the primary function is not print (ie stand alone scanners), 3D printers or separate direct sale of print consumables. Separate Higher Education frameworks are in place for the supply of these items, further information may be obtained through the named Procurement Manager.

### AGREEMENT BENEFITS

Full range of print and managed print equipment and services required for the HE environment as given as a priority by the tender working party

- Specialist lot for Print production developed by the sector specialists, with the involvement of the University Print Managers Association
- Access to majority of the key suppliers in the respective markets under one framework
- Market coverage in the supply base allows direct contact with leaders in the various specialist areas, some of which are not available on alternative frameworks
- Commitment from suppliers to support pricing on consumables for purchased equipment
- MI reporting at consortia level will be direct and so within control, improving savings reports for members
- Standard SLA in place for call offs
- Direct control of contract management and reviews at consortia level.

### USING THE FRAMEWORK

## SUPPLIERS

Lot	Suppliers
<b>Lot 1 Non Managed Print Equipment</b>	Academia - Xerox Reseller, Altodigital - Xerox Reseller, Altodigital Networks Ltd - Canon Reseller, Altodigital Networks Ltd - Kyocera Reseller, Apogee Corporation - Canon Reseller, Apogee Corporation - Samsung Reseller, Banner - Brother Reseller, Banner - Samsung Reseller, Banner - Xerox Reseller, Brother UK Ltd, Canon UK Ltd, European Electronique Ltd - Brother Reseller, Insight HP reseller, Kyocera Document Solution UK Ltd, Softcat - HP Inc Reseller, Softcat - Kyocera Reseller, Specialist Computer Centers plc - Canon Reseller, Stone Computers - Kyocera Reseller, Vision Office Automation plc - Samsung Reseller, XMA - HP Inc Reseller, XMA Ltd - Brother Reseller, Xerox UK Ltd,
<b>Lot 2 Managed Print Equipment</b>	Altodigital - Xerox Reseller, Altodigital Networks Ltd - Canon Reseller, Altodigital Networks Ltd - Kyocera Reseller, Apogee Corporation - Canon Reseller, Apogee Corporation - HP reseller, Apogee Corporation - Samsung Reseller, Canon UK Ltd, Capita - Kyocera Reseller, DTP Ltd - HP Inc Reseller, DTP Ltd - Xerox Reseller, Document Solutions (UK) Ltd - Samsung Reseller, Fujitsu Services Ltd - Kyocera Reseller, Itec Connect Ltd Kyocera Reseller, Konica Minolta Business Solutions Ltd, Kyocera Document Solution UK Ltd, Landscape Printing Systems - HP Inc Reseller, Sharp Business Systems, Softcat - HP Inc Reseller, Specialist Computer Centers plc - Canon Reseller, Stone Computers - Kyocera Reseller, Toshiba TEC UK Imaging Systems Limited, Vision Office Automation plc - Samsung Reseller, XMA Ltd - Kyocera Reseller, Xerox UK Ltd,
<b>Lot 3 Production Print Equipment and Related Services</b>	Academia - Xerox Reseller, Altodigital - Xerox Reseller, Altodigital Networks Ltd - Canon Reseller, Apogee Corporation - Canon Reseller, Banner - Xerox Reseller, Canon UK Ltd, Konica Minolta Business Solutions Ltd, Sharp Business Systems, Specialist Computer Centers plc - Canon Reseller, Toshiba TEC UK Imaging Systems Limited, Xerox UK Ltd,
<b>Lot 4 One Stop Shop for Office Print Equipment &amp; Services (Lot 1 &amp;2 )</b>	Academia - Xerox Reseller, Altodigital - Xerox Reseller, Altodigital Networks Ltd - Canon Reseller, Altodigital Networks Ltd - Kyocera Reseller, Apogee Corporation - Canon Reseller, Apogee Corporation - HP reseller, Apogee Corporation - Kyocera Reseller, Apogee Corporation - Samsung Reseller, Banner - Brother Reseller, Banner - Samsung Reseller, Brother UK Ltd, Canon UK Ltd, DTP Ltd - HP Inc Reseller, DTP Ltd - Xerox Reseller, European Electronique Ltd - Brother Reseller, Kyocera Document Solution UK Ltd, Landscape Printing Systems - HP Inc Reseller, Softcat - Kyocera Reseller, Specialist Computer Centers plc - Canon Reseller, Stone Computers - Kyocera Reseller, Vision Office Automation plc - Samsung Reseller, XMA Ltd - Brother Reseller, XMA Ltd - Kyocera Reseller, Xerox UK Ltd,
<b>Lot 5 Independent Print Audit and Consultancy</b>	EKM Global, Wyse Solutions Limited,

## SUSTAINABILITY

- CSR issues considered, including WEEE regulations, compliance with work time directives, carbon reporting and modern slavery

## NEXT STEPS

To use this framework visit the agreement page on the HEContracts contracts database. From there, you can view the agreement terms and conditions, supplier contact details, and access the agreement Buyers' Guide which contain details of the award process, pricing and discounts levels offered by suppliers. If you need assistance, please contact the person with responsibility for procurement at your institution, or contact NEUPC Senior Procurement Manager, Paul Eagleton, p.eagleton@neupc.ac.uk.