

## Printers and Managed Print Services (NEPA) Including MFDs (ITS2003NE)

### SUMMARY

**Start date:** 1st April, 2016

**End date:** 31st March, 2019

**OJEU Number:** 2015/S 234-424793

**Lead Consortium:** NEUPC

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**Website:**  
<https://www.hecontracts.co.uk/agreements/304>

The Framework has been extended for the first of the available 12 month extension options, the end date is now the 31st March 2019.

Average 14% Saving against Market Price

Framework updates of note -

**HP have acquired Apogee. As of 21st December 2018, Apogee will no longer be a Canon reseller under all Lots**

**Apogee acquired Danwood as of 2nd March 2017. Danwood do not trade.**

**Ricoh have chosen not to sign the Contract extension and are therefore no longer a framework supplier.**

**HP have acquired Samsung, Samsung obligations have Novated to HP.**

**Insight are now an approved HP lot 1 reseller.**

**Landscape are now an approved reseller for HP on lot 4, replacing SCC.**

### SCOPE

This agreement is intended to provide a full document print equipment supply with related services and peripherals. Included in this remit is office document print hardware, multi-functional devices, print production hardware, print management solutions and services (including software solution if required) and additional peripheral hardware to enable fulfilment of managed print services i.e card readers and coin operators. Large format printers are within scope of this agreement and may be supplied under lots 1-4.

Not included in this framework is any stand alone hardware where the primary function is not print (ie stand alone scanners), 3D printers or separate direct sale of print consumables. Separate Higher Education frameworks are in place for the supply of these items, further information may be obtained through the named Procurement Manager.

### AGREEMENT BENEFITS

Full range of print and managed print equipment and services required for the HE environment as given as a priority by the tender working party

- Specialist lot for Print production developed by the sector specialists, with the involvement of the University Print Managers Association
- Access to majority of the key suppliers in the respective markets under one framework
- Market coverage in the supply base allows direct contact with leaders in the various specialist areas, some of which are not available on alternative frameworks
- Commitment from suppliers to support pricing on consumables for purchased equipment
- MI reporting at consortia level will be direct and so within control, improving savings reports for members
- Standard SLA in place for call offs
- Direct control of contract management and reviews at consortia level.

## USING THE FRAMEWORK

## SUPPLIERS

Lot	Suppliers
<b>Lot 1 Non Managed Print Equipment</b>	Academia - Xerox Reseller, Altodigital Networks Ltd - Canon Reseller, Altodigital Networks Ltd - Kyocera Reseller, Apogee Corporation - Canon Reseller, Apogee Corporation - Samsung Reseller, Banner - Brother Reseller, Banner - Samsung Reseller, Banner - Xerox Reseller, Brother UK Ltd, Canon UK Ltd, European Electronique Ltd - Brother Reseller, Insight HP reseller, Kyocera Document Solution UK Ltd, Softcat - HP Inc Reseller, Specialist Computer Centers plc - Canon Reseller, Stone Computers - Kyocera Reseller, Vision Office Automation plc - Samsung Reseller, XMA - HP Inc Reseller, XMA Ltd - Brother Reseller, Xerox UK Ltd,
<b>Lot 2 Managed Print Equipment</b>	Altodigital Networks Ltd - Canon Reseller, Altodigital Networks Ltd - Kyocera Reseller, Apogee Corporation - Canon Reseller, Apogee Corporation - Samsung Reseller, Canon UK Ltd, Capita - Kyocera Reseller, DTP Ltd - HP Inc Reseller, DTP Ltd - Xerox Reseller, Document Solutions (UK) Ltd - Samsung Reseller, Fujitsu Services Ltd - Kyocera Reseller, Konica Minolta Business Solutions Ltd, Kyocera Document Solution UK Ltd, Landscape Printing Systems - HP Inc Reseller, Sharp Business Systems, Softcat - HP Inc Reseller, Specialist Computer Centers plc - Canon Reseller, Stone Computers - Kyocera Reseller, Toshiba TEC UK Imaging Systems Limited, Vision Office Automation plc - Samsung Reseller, XMA Ltd - Kyocera Reseller, Xerox UK Ltd,
<b>Lot 3 Production Print Equipment and Related Services</b>	Academia - Xerox Reseller, Altodigital Networks Ltd - Canon Reseller, Apogee Corporation - Canon Reseller, Banner - Xerox Reseller, Canon UK Ltd, Konica Minolta Business Solutions Ltd, Sharp Business Systems, Specialist Computer Centers plc - Canon Reseller, Toshiba TEC UK Imaging Systems Limited, Xerox UK Ltd,
<b>Lot 4 One Stop Shop for Office Print Equipment &amp; Services (Lot 1 &amp;2 )</b>	Academia - Xerox Reseller, Altodigital Networks Ltd - Canon Reseller, Altodigital Networks Ltd - Kyocera Reseller, Apogee Corporation - Canon Reseller, Apogee Corporation - HP reseller, Apogee Corporation - Kyocera Reseller, Apogee Corporation - Samsung Reseller, Banner - Brother Reseller, Banner - Samsung Reseller, Brother UK Ltd, Canon UK Ltd, DTP Ltd - HP Inc Reseller, DTP Ltd - Xerox Reseller, European Electronique Ltd - Brother Reseller, Kyocera Document Solution UK Ltd, Landscape Printing Systems - HP Inc Reseller, Specialist Computer Centers plc - Canon Reseller, Stone Computers - Kyocera Reseller, Vision Office Automation plc - Samsung Reseller, XMA Ltd - Brother Reseller, XMA Ltd - Kyocera Reseller, Xerox UK Ltd,
<b>Lot 5 Independent Print Audit and Consultancy</b>	EKM Global, Wyse Solutions Limited,

## SUSTAINABILITY

- CSR issues considered, including WEEE regulations, compliance with work time directives, carbon reporting and modern slavery

## NEXT STEPS

To use this framework visit the agreement page on the HEContracts contracts database. From there, you can view the agreement terms and conditions, supplier contact details, and access the agreement Buyers' Guide which contain details of the award process, pricing and discounts levels offered by suppliers. If you need assistance, please contact the person with responsibility for procurement at your institution, or contact NEUPC Senior Procurement Manager, Paul Eagleton, [p.eagleton@neupc.ac.uk](mailto:p.eagleton@neupc.ac.uk).