

## Apple Equipment & Services (National) (ITS6003 HW)

### SUMMARY

**Start date:** 1st April, 2016

**End date:** 31st December, 2020

**OJEU Number:** 2015/S 246-446908

**Lead Consortium:** HEPCW

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**Website:**  
<https://www.hecontracts.co.uk/agreements/283>

Apple's COVID-19 response can be found at <https://nr.apple.com/d2i8k921J0>

The agreement has been extended until 31st December 2020 to enable the procurement process for a new agreement to be completed.

An update detailing the impact of the CoronaVirus can be found in the document section. This will be regularly updated as and when additional information is received from the resellers.

As of 6th August 2018, Stone has been readmitted to the framework agreement. Any new further competition exercises undertaken from 6th August 2018 should be offered to all 4 resellers. Please refer to the Buyers Guide for further information.

Details of the recent (June 2019) recall programme can be found at the link below

<https://support.apple.com/15-inch-macbook-pro-battery-recall>

New Buyers Guide (V13) added 13 February 2020.

**Please note that from 4th April 2017, XMA's pricing for Mac and iPad products includes 4 years warranty at no extra charge.**

### SCOPE

The purpose of this framework agreement is to deliver an efficient and compliant route to market for participating public bodies, by minimising the resource and providing value for money.

This framework agreement was procured via the open procedure tendering process and advertised on InTend and in the Official Journal of the European Union (OJEU) [OJEU Reference **2015/S 246-446908**].

The scope of the Framework Agreement includes the Supply and support of devices running natively the OSX and iOS operating systems and related peripherals, software and provision of value added services.

## AGREEMENT BENEFITS

- Savings of up to 6.28% compared with previous agreement pricing (lowest priced bid)
- Average savings of 1.26% compared with previous agreement pricing
- Minimum 3 year warranty included in price on all OSX and iOS devices
- Additional benefits and savings available for commitment and/or bulk purchases
- Volume related discounts available
- A range of value added services available
- Suppliers capable of integrating with institutional e-procurement solutions
- All suppliers appointed are currently providing goods and services to institutions via alternative HE Sector Framework Agreements

## USING THE FRAMEWORK

Call off contracts under this agreement can be awarded through the following processes

- Option 1 Ranked - contracting directly with the first-ranked supplier
- Option 2 Desktop Exercise
- Option 3 Further Competition

Users are strongly encouraged to undertake further competition where appropriate, in particular where requirements are different from the "basket of goods" items that were used to undertake the pricing evaluation. Suppliers have confirmed in their bid responses that additional benefits may be applied to commitment and /or bulk orders. Additional retrospective volume related rebates are also offered.

Further guidance on the call off procedures is provided in the Agreement Buyers' Guide, available via HEC.

## SUPPLIERS

Academia Ltd, Insight Direct UK plc, Stone Computers Ltd, XMA Ltd ,

## SUSTAINABILITY

Sustainability was used as an award criterion, attracting a 5 per cent weighting. Agreement users may take advantage of this via Further Competition to enhance the sustainable credentials of specific contracts.

For those institutions that are Affiliates of Electronics Watch, all of the suppliers have agreed to comply with the EW standard terms. The operation of this in practice will be a matter for institutions to discuss with the suppliers.

## NEXT STEPS

