

# Books, Standing Orders, E-Books and Related Material - Joint Consortia Agreement (LIB4019 SU)

## **SUMMARY**

Start date: 1st August, 2013

End date: 31st July, 2017

**OJEU Number:** 28/2013-43497

Lead Consortium: SUPC

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https://www.hecontracts.co.uk/agreements/193

## **SCOPE**

This Framework covers the provision of printed and electronic books and standing orders and includes supply to libraries, university departments, students and staff. It has been broken down into the following Lots:

- Lot 1: English Language Books
- Lot 2: E-books
- Lot 3: English Language Standing Orders
- Lot 4: European Language Material
- . Lot 5: Sales to Staff and Students

## **AGREEMENT BENEFITS**

- Includes a wide choice of e-book suppliers with a variety of business models
- No e-book platform fees
- Flexibility to negotiate bespoke e-book packages
- · Additional discounts for bulk orders
- Opportunity to revenue share under Lot 5
- Increased discounts for printed material
- Includes suppliers who can source out-of-print material and alternative media
- Provides compliance under EU Procurement Directives

#### **USING THE FRAMEWORK**

You can either:

1. Choose a supplier on the basis of direct award

All Framework Suppliers capable of meeting your Statement of Requirements should be considered in order to establish which of them provides the most economically advantageous solution.

2. Conduct a Further Competition (you may use an electronic auction for this)

This option is particularly recommended for Lot 5: Sales to Staff and Students, and bulk buying of books.

Further guidance is available in the Buyer's Guide on HE Contracts Database (www.hecontracts.co.uk)

## **SUPPLIERS**



| Lot  | Suppliers  |
|--|--|
| E-Books - LIB4019 SU.                            | 123 Doc Ltd, Askews & Holts Library Services Ltd, Coutts Information Services Ltd, Dawson Books, EBSCO Subscription Services, John Smith & Sons Ltd, ProQuest, Waterstones Booksellers Limited (trading as Blackwell), |
| English Language Books - LIB4019 SU              | Askews & Holts Library Services Ltd, Coutts Information Services Ltd, Dawson Books, John Smith & Sons Ltd, Tomlinson Book Services, Waterstones Booksellers Limited (trading as Blackwell),                            |
| English Language Standing Orders - LIB4019<br>SU | Askews & Holts Library Services Ltd, Coutts Information Services Ltd, Dawson Books, Waterstones Booksellers Limited (trading as Blackwell),  |
| European Language Material - LIB4019 SU          | Casalini Libri SpA, Coutts Information Services Ltd, Dawson Books, Waterstones Booksellers Limited (trading as Blackwell),   |
| Sales to Staff and Students - LIB4019 SU         | 123 Doc Ltd, Dawson Books, John Smith & Sons Ltd, Waterstones Booksellers Limited (trading as Blackwell),  |

## **SUSTAINABILITY**

E-books are more sustainable than printed books and this Agreement gives a wide choice of e-book suppliers who offer a variety of business and license models to suit most users. Many of the suppliers offer the facility for students to download e-books electronically to their own devices.

All the print book suppliers support EDI orders and many also support electronic approvals workflows that save paper and time within an institution. As part of the contract management all suppliers will be encouraged to operate their business with due regard to sustainability.

## **NEXT STEPS**

To start taking advantage of this agreement right away, please visit the Joint Consortia Agreement for Books, Standing Orders, E-books and Related Materials page on HE Contracts Database at: <a href="https://www.hecontracts.co.uk">www.hecontracts.co.uk</a>. From there, you can view the contracts, suppliers, supplier contact details, terms and conditions and a complete Buyer's Guide.

If you need assistance, please contact the person with responsibility for procurement at your institution, or Head of SUPC Susan Wright at s.wright@reading.ac.uk.