

Desktops and Notebooks (NDNA) - Expired 31/08/2017 (ITS5014 LU)

SUMMARY

Start date: 1st August, 2013

End date: 31st August, 2017

OJEU Number: 30210000

Lead Consortium: LUPC

Main contact: Mike Kilner
m.kilner@lupc.ac.uk

Website:
<https://www.hecontracts.co.uk/agreements/169>

For a list of the main supplier contacts including the OEM/ reseller relationships and appropriate mailboxes for mini-competitions, please see the file titled "NDNA Supplier Main Contact Sheet updated (date)".

For vendor price lists including discount rules as well as a more detailed list of contacts applicable to each route to market including internal and external sales account managers, technical support, customer services, accounts and similar, please request a copy of the individual Buyers Guides from m.kilner@lupc.ac.uk (these will be hosted on HEC as part of the successor agreement).

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An announcement regarding the successor agreement was circulated on August 22nd as copied below:

"The members of the NDNA working party are pleased to announce that the standstill period for the forthcoming framework agreement has now ended. The new three plus one-year agreement will commence on the 1st September 2017 under contract reference ITS5042 LU and as before, is split into three Lots; Desktops (Lot 1), Notebooks (Lot 2) and One-Stop Shop (Lot 3).

Subject to final contract, the awards under Lot 1 have been made to five manufacturers based on best overall value for money (in order of ranking): Stone, XMA Ltd, Dell Corporation Ltd, HP Inc. Limited (available through HP Direct, Academia, DTP and XMA) and Lenovo Technology Ltd (available through Getech, CDW and SCC).

Lot 2 awards have been made to six manufacturers: Dell, Lenovo Technology Ltd (available through Getech, CDW and SCC), HP Inc. Limited (available through HP Direct, Academia, DTP and XMA), Fujitsu Services Limited (available through Insight, Misco and Bechtel), Acer UK Limited (available through Stone, Misco and European Electronique) and Toshiba Information Systems (UK) Limited (available through Stone and XMA).

Five Lot 3 awards have been made;

Stone - for the supply of Stone desktops and either Acer or Toshiba mobile devices

XMA - for the supply of Viglen (XMA) desktops and either Toshiba or HP mobile devices

Dell - for the supply of Dell desktops and mobile devices (direct)

Lenovo - for the supply of Lenovo desktops and mobile devices desktops (available through Getech, CDW and SCC) and;

HP - for the supply of HP desktops and mobile devices (available through HP Direct, Academia, DTP and XMA).

A Framework Buyers Guide giving further guidance on call-offs and mini-competitions including detailed scoring for example will be made available on the HE contract database ('HEC') in the next few days together in due course once completed, a 1-page 'cheat sheet' providing key escalation points and bid/ mini-competition routes for each manufacturer and reseller on the agreement, an individual Buyers Guide created for each manufacturer or reseller route to market, the Main Tender Evaluation Sheets, final Terms and Conditions, Price Lists/ Flyers, the OJEU advert and award notice and any ongoing Competitive Benchmark Analysis as part of the overall management of the agreement.

Detailed Sales and Service Management Information, Minutes and Matters Arising from Meetings, Industry-

related Articles, Presentations and Roadmaps are available from myself on request."

SCOPE

AGREEMENT BENEFITS

USING THE FRAMEWORK

SUPPLIERS

Lot	Suppliers
Desktops - Lot 1	Acer UK Ltd, DTP Group, DTP Ltd - HP Inc Reseller, Dell Corporation Ltd, Dynabook Europe GmBh (formerly Toshiba PCs), Getech - Acer Reseller, Getech - Lenovo Reseller, Getech - Toshiba Reseller, Getech Education, HP Inc, HPE Ltd, Lenovo Technology (UK) Ltd, Misco - HP Inc Reseller, Misco UK Ltd, SCC (Specialist Computer Centres) plc, SCC - Lenovo Reseller, Samsung Electronics (UK) Ltd, Softcat - Dell Reseller, Softcat - Lenovo Reseller, Softcat PLC, Stone - Lenovo Reseller, Stone Computers Ltd (T/A Stone Technologies Ltd), XMA - HP Inc Reseller, XMA Ltd ,
NDNA One-Stop Shop - Lot 3	DTP Group, DTP Ltd - HP Inc Reseller, Dell Corporation Ltd, Getech - Lenovo Reseller, Getech Education, HP Inc, HPE Ltd, Lenovo Technology (UK) Ltd, SCC (Specialist Computer Centres) plc, SCC - Lenovo Reseller, Softcat - Dell Reseller, Softcat - Lenovo Reseller, Softcat PLC, Stone - Acer Reseller, Stone - Lenovo Reseller, Stone - Samsung Reseller, Stone - Toshiba/Dynabook Reseller, Stone Computers Ltd (T/A Stone Technologies Ltd), XMA - HP Inc Reseller, XMA - Toshiba/Dynabook Reseller, XMA Ltd ,
Notebooks - Lot 2	Acer UK Ltd, DTP Group, DTP Ltd - HP Inc Reseller, Dell Corporation Ltd, Dynabook Europe GmBh (formerly Toshiba PCs), Gaia Technology, Gaia Technology - Acer Reseller, Getech - Acer Reseller, Getech - Lenovo Reseller, Getech - Samsung Reseller, Getech - Toshiba Reseller, Getech Education, HP Inc, Lenovo Technology (UK) Ltd, Misco - HP Inc Reseller, Misco UK Ltd, SCC (Specialist Computer Centres) plc, SCC - Lenovo Reseller, Samsung Electronics (UK) Ltd, Softcat - Dell Reseller, Softcat - Lenovo Reseller, Softcat PLC, Stone - Acer Reseller, Stone - Lenovo Reseller, Stone - Samsung Reseller, Stone - Toshiba/Dynabook Reseller, XMA - HP Inc Reseller, XMA - Toshiba/Dynabook Reseller, XMA Ltd ,

SUSTAINABILITY

NEXT STEPS