# Automatic Doors & Roller Shutters (EFM1060 AP)

### SUMMARY

End date: 14th January, 2026

OJEU Number: 2023/S 184-575420

#### Lead Consortium: APUC

Main contact:	Louise MacFarlane
	Imacfarlane@apuc-scot.ac.uk

#### Website:

https://www.hecontracts.co.uk/agreements/1127

## SCOPE

Maintenance, Servicing Repair and Inspection of:

- Automatic Doors
- Revolving Doors
- Bi-Fold Doors
- Air Lock Doors
- Sliding Doors
- Roller Shutter Doors
- DDA Panels
- Access Control (Door Fittings and Parts element)

Supply and Installation of:

- New Doors
- Roller Shutters
- Automation of existing manual Doors

### **AGREEMENT BENEFITS**

This Framework Agreement offers the following benefits/added value:

- · A pre-competed and compliant route to market providing a vehicle to centralise procurement spend.
- Mitigation of Procurement risk surrounding EU Procurement.
- Reduction in administrative costs and efforts.
- Provides flexibility to Institutions to determine specific requirements at Call-off Contract in line with the Framework Agreement specification.
- Ceiling rates/maximum pricing defined and agreed for the duration of the Framework Agreement. This pricing can be reduced further at time of mini competition/desktop evaluation
- Effective reporting mechanism to obtain accurate, timely and relevant management information.
- Responsible Procurement activity is embedded where relevant and appropriate.
- Pre-defined and agreed Terms and Conditions.
- · Corporate Social Responsibility adherence to minimum standards.
- Shared risk and management of Contractors

## **USING THE FRAMEWORK**

BT1 Savings were calculated using the VPPP savings method as defined by APUC (First Ranked Price vs Previous Price Paid). Savings were calculated between the previous appointed contractor's cost per service and the new contractor's cost per service.

No savings under any of the lots were achieved due to tight price control mechanisms within the current Framework Agreement and increase cost pressures within the market place.

#### SUPPLIERS

Lot	Suppliers
Lot 3 (Installation, Planned & Reactive Maintenance) - North West (including North England, Northern Irelands and North Wales)	Dorma UK Ltd, FAAC Entrance Solutions UK Ltd,
Lot 4 (Installation, Planned & Reactive Maintenance) - North East England	Dorma UK Ltd, FAAC Entrance Solutions UK Ltd,
Lot 5 (Installation, Planned & Reactive Maintenance) - Greater London Area	Dorma UK Ltd, Elite Entrance Systems Ltd, Integrate Group Ltd,
Lot 6 (Installation, Planned & Reactive Maintenance) - South West (including South West England and South Wales)	Dorma UK Ltd, Elite Entrance Systems Ltd,
Lot 7 (Installation, Planned & Reactive Maintenance) - South East England	Dorma UK Ltd, Elite Entrance Systems Ltd, Integrate Group Ltd,

# SUSTAINABILITY

#### **Responsible Procurement**

- Reduction in waste packaging and/or further use of residue from processes etc.
- Reduction in consumption use of raw materials (consumables, utilities etc.)
- Recycling and/or reuse of products.
- Enhanced Reputation and/or marketing opportunities.
- Carbon Reduction Social, equality and/or environmental improvements.
- Fair Work i.e. Contractors paying Living Wage/accredited

#### **Community Benefits Delivery**

Community benefits have been offered to all UKUPC members throughout the duration of the Framework Agreement. Please see Buyers Guide for details

# **NEXT STEPS**